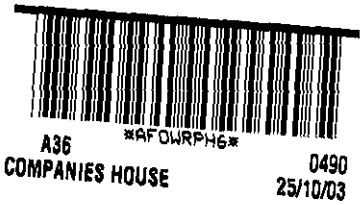
Informatica Software Limited

Report and Financial Statements

31 December 2002

ERNST & YOUNG



Registered No: 3352679

Directors
G S Dhillan
E Fry

Secretary
E Fry

Auditors
Ernst & Young LLP
Apex Plaza
Reading
RG1 1YE

Bankers
Lloyds TSB Bank plc
45 High Street
Maidenhead
Berkshire
SL6 4AJ

Solicitors
Morrison and Foerster
21 Garlick Hill
London
EC4 2AU

Registered office
Apex Plaza
Reading
RG1 1YE

ERNST & YOUNG

Directors' report

The directors present their report and financial statements for the year ended 31 December 2002.

Results and dividends

The profit for the year, after taxation, amounted to £879,004. The directors do not recommend the payment of any dividends.

Principal activities and review of the business

The principal activity of the company during the year was the facilitation of the sale, distribution and maintenance of computer software products.

The directors are satisfied with the results achieved and are confident of the company's future prospects.

Directors

The directors who served the company during the year were as follows:

G S Dhillan
E Fry
D H Nesamoney (Resigned 1 July 2002)

There are no directors' interests requiring disclosure under the Companies Act 1985.

Auditors

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting.

By order of the board

E Fry
Secretary

17 OCT 2003 2003

ERNST & YOUNG

Statement of directors' responsibilities in respect of the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ERNST & YOUNG

ERNST & YOUNG

Independent auditors' report

to the members of Informatica Software Limited

We have audited the company's financial statements for the year ended 31 December 2002 which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, Balance Sheet and the related notes 1 to 17. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985 . Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

ERNST & YOUNG

Independent auditors' report

to the members of Informatica Software Limited (continued)

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP

Registered Auditor
Apex Plaza
Reading
RG1 1YE

21 October 2003

Profit and loss account

for the year ended 31 December 2002

	Notes	2002 £	2001 (restated) £
Turnover	2	11,039,502	11,829,022
Cost of sales		3,757,504	2,593,121
Gross profit		7,281,998	9,235,901
Administrative expenses		6,011,449	7,864,582
Operating profit	3	1,270,549	1,371,319
Interest receivable	6	7,796	3,856
Interest payable	7	(3,860)	–
		3,936	3,856
Profit on ordinary activities before taxation		1,274,485	1,375,175
Tax on profit on ordinary activities	8	395,481	426,380
Profit retained for the financial year		879,004	948,795

ERNST & YOUNG

Statement of total recognised gains and losses

for the year ended 31 December 2002

	2002	*2001 (restated)*
	£	£
Profit for the financial year	879,004	948,795
Total recognised gains and losses relating to the year	879,004	948,795
Prior year adjustment (see note 9)	37,307	
Total gains and losses recognised since the last annual report	916,311	

ERNST & YOUNG

Balance sheet
at 31 December 2002

	Notes	2002 £	2001 (restated) £
Fixed assets			
Tangible assets	10	667,754	491,645
Current assets			
Debtors	11	1,255,157	1,222,304
Cash at bank		2,341,715	2,361,145
		3,596,872	3,583,449
Creditors: amounts falling due within one year	12	2,119,390	2,808,862
Net current assets		1,477,482	774,587
Total assets less current liabilities		2,145,236	1,266,232
Capital and reserves			
Called up share capital	15	50,000	50,000
Profit and loss account	16	2,095,236	1,216,232
Equity shareholders' funds	16	2,145,236	1,266,232

E Fry
Director

17 OCT 2003 2003

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

1. Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention.

In preparing the financial statements for the current year, the company has adopted FRS 19 "Deferred Tax" which has resulted in a change of accounting policy for deferred tax. Deferred tax is recognised on a full provision basis in accordance with the accounting policy specified below. Previously deferred tax was provided for on a partial basis, whereby provision was made on all timing differences to the extent that they were expected to reverse in the future without replacement. The impact of this change on these financial statements is set out in note 9.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement.

Related parties transactions

The company has taken advantage of the exemption applicable to wholly owned subsidiaries under Financial Reporting Standard No.8 (Related Party Transactions) and has not disclosed transactions with group companies as the consolidated financial statements for the group are publicly available.

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows:

Leasehold Improvements	-	over the length of the remaining lease term
Fixtures & Fittings	-	5 years
Equipment	-	3 years
Office Equipment	-	3 years

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exception:

- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

1. Accounting policies (continued)

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

Operating lease agreements

Rentals payable under operating leases are charged in the Profit and Loss Account on a straight line basis over the lease term.

Pension costs

The company operates a defined contribution pension scheme. Contributions are charged in the Profit and Loss Account as they become payable in accordance with the rules of the scheme.

2. Turnover

Turnover represents the commissions received, net of value added tax, from the holding company for the sale, distribution and maintenance of computer software products and for software consulting and training services related to their software products. All activities are continuing.

An analysis of turnover by geographical market is given below:

	2002 £	*2001* £
United Kingdom	4,636,799	3,711,014
United States of America	6,402,703	8,118,008
	11,039,502	11,829,022

3. Operating profit

This is stated after charging/(crediting):

		2002 £	*2001* £
Auditors' remuneration	- audit services	12,000	9,250
	- non-audit services	17,039	26,272
		29,039	35,522
Depreciation of owned fixed assets		238,554	155,373
Operating lease rentals	- land and buildings	308,829	266,228
	- plant and machinery	12,905	8,916
Net profit on foreign currency translation		(28,113)	(11,894)

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

4. Directors' remuneration

Directors emoluments have been borne by the parent company, Informatica Corporation. The directors of the company are also directors or officers of a number of companies within the Informatica group. The directors services to the company do not occupy a significant amount of their time. As such the directors do not consider that they have received any remuneration for their incidental services to the company for the years ending 31 December 2002 and 31 December 2001.

5. Staff costs

	2002 £	*2001* £
Wages and salaries	5,451,531	6,013,684
Social security costs	613,490	721,750
Other pension costs (note 13)	228,307	233,058
	6,293,328	6,968,492

The monthly average number of employees during the year was as follows:

	2002 No.	*2001* No.
Sales	30	32
Support	34	36
Finance and Admin	9	9
Marketing	4	4
	77	81

6. Interest receivable

	2002 £	*2001* £
Other interest receivable	7,796	3,856

7. Interest payable

	2002 £	*2001* £
Bank interest payable	3,860	–

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

8. Tax

(a) Tax on profit on ordinary activities

The tax charge is made up as follows:

	2002	*2001 (restated)*
	£	£
Current tax:		
UK corporation tax	403,333	449,432
Tax under provided in previous years	595	–
Total current tax (note 8(b))	403,928	449,432
Deferred tax:		
Origination and reversal of timing differences	(8,447)	(23,052)
Tax on profit on ordinary activities	395,481	426,380

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 30% (2001 - 30%). The differences are reconciled below:

	2002	*2001 (restated)*
	£	£
Profit on ordinary activities before taxation	1,274,485	1,375,175
Profit/(loss) on ordinary activities by rate of tax	382,346	412,553
Expenses not deductible for tax purposes	11,636	13,828
Capital allowances in excess of depreciation	(1,149)	–
Depreciation in excess of capital allowances	–	23,051
Adjustments in respect of previous periods	595	–
Other timing differences	10,500	–
Total current tax (note 8(a))	403,928	449,432

(c) Deferred tax

	2002	*2001 (restated)*
	£	£
Depreciation in advance of capital allowances	35,254	37,307
Other timing differences	10,500	–
Deferred tax asset	45,754	37,307

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

8. Tax (continued)

	£
At 1 January 2002	37,307
Profit and Loss Account movement arising during the year	8,447
At 31 December 2002	45,754

9. Prior year adjustment

In preparing the financial statements for the current year, the company has adopted FRS 19 "Deferred Tax" which has resulted in a change of accounting policy for deferred tax. Deferred tax is recognised on a full provision basis in accordance with the accounting policy specified in note 1. Previously deferred tax was provided for on a partial basis, whereby provision was made on all timing differences to the extent that they were expected to reverse in the future without replacement.

Shareholders' funds have been decreased by £14,255 to £267,437 at 1 January 2001 and the profit for the year ended 31 December 2001 has been increased by £23,052 to £948,795. A deferred tax asset of £37,307 has been recognised at 31 December 2001. The profit for the current year has been increased by £8,447 as a result of the change of policy.

10. Tangible fixed assets

	Leasehold Improvements £	*Office Equipment* £	*Fixtures & Fittings* £	*Equipment* £	*Total* £
Cost:					
At 1 January 2002	388,646	–	–	427,646	816,292
Additions	–	7,338	109,394	297,931	414,663
At 31 December 2002	388,646	7,338	109,394	725,577	1,230,955
Depreciation:					
At 1 January 2002	101,912	–	–	222,735	324,647
Provided during the year	80,286	408	21,254	136,606	238,554
At 31 December 2002	182,198	408	21,254	359,341	563,201
Net book value:					
At 31 December 2002	206,448	6,930	88,140	366,236	667,754
At 1 January 2002	286,734	–	–	204,911	491,645

11. Debtors

	2002 £	*2001 (restated)* £
Trade debtors	406,409	726,206
Amounts owed by group undertakings	383,409	45,414
Prepayments and accrued income	419,585	413,377
Deferred taxation (note 8)	45,754	37,307
	1,255,157	1,222,304

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

12. Creditors: amounts falling due within one year

	2002 £	2001 £
Trade creditors	304,697	396,973
Amounts owed to group undertakings	–	400,594
Corporation tax	252,503	272,205
Other taxation and social security	868,636	783,039
Accruals and deferred income	693,554	956,051
	2,119,390	2,808,862

13. Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable during the year by the company to the fund. The outstanding contributions at the year end, included in accruals and deferred income (note 12) were £23,761.(2001: £27,961).

14. Commitments under operating leases

At 31 December 2002 the company had annual commitments under non-cancellable operating leases as set out below.

	2002		2001	
	Land and buildings £	Other £	Land and buildings £	Other £
Operating leases which expire:				
Within one year	–	8,916	–	–
In two to five years	280,500	–	–	8,916
In over five years	–	–	280,500	–
	280,500	8,916	280,500	8,916

15. Share capital

	Authorised 2002 £	2001 £
Ordinary shares of £1 each	100,000	100,000

	Allotted, called up and fully paid 2002		2001	
	No.	£	No.	£
Ordinary shares of £1 each	50,000	50,000	50,000	50,000

ERNST & YOUNG

Notes to the financial statements
at 31 December 2002

16. Reconciliation of shareholders' funds and movement on reserves

	Share capital £	*Profit and loss account (restated)* £	*Total share-holders' funds (restated)* £
At 1 January 2001	50,000	267,437	317,437
Profit for the year	–	948,795	948,795
Restated balance at 31 December 2001	50,000	1,216,232	1,266,232
Profit for the year	–	879,004	879,004
At 31 December 2002	50,000	2,095,236	2,145,236

17. Ultimate parent company

The company's ultimate parent undertaking, controlling party and parent undertaking of the only group of undertakings for which group financial statements are drawn up and of which the company is a member, is Informatica Corporation which is incorporated in Delaware, United States of America.

Copies of the consolidated financial statements of Informatica Corporation may be obtained from Informatica Corporation, 2100 Seaport Blvd, Redwood City, CA 94063, USA.

ERNST & YOUNG