INFORMATICA SOFTWARE LIMITED

Annual report and Financial Statements

31 December 2000

ERNST & YOUNG

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COMPANIES HOUSE 22/01/02

Informatica Software Limited

Registered No. 3352679

DIRECTORS
D H Nesamoney
G S Dhillan
E Fry

SECRETARY
E Fry

AUDITORS
Ernst & Young LLP
Apex Plaza
Reading
Berkshire
RG1 1YE

REGISTERED OFFICE
Apex Plaza
Reading
Berkshire
RG1 1YE

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DIRECTORS' REPORT

The directors present their annual report and financial statements for the year ended 31 December 2000.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £303,086 (1999: £257,900). The directors do not recommend the payment of a dividend (1999: £nil).

PRINCIPAL ACTIVITY

The company's principal activity during the year continued to be the facilitation of the sale, distribution and maintenance of computer software products.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENT

The directors are satisfied with the results achieved and are confident of its future prospects.

DIRECTORS AND THEIR INTERESTS

The directors of the company who served during the year and to the date of this report, together with dates of appointment or resignation as appropriate, are noted on page 1.

There are no directors' interests requiring disclosure under the Companies Act 1985.

AUDITORS

In accordance with Section 379A of the Companies Act 1985, a resolution to dispense with the obligation to appoint auditors annually under the provisions of Section 386 of the Act was passed on 16 January 1995.

On 28 June 2001, Ernst & Young, the Company's auditor, transferred its entire business to Ernst & Young LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The Directors consented to treating the appointment of Ernst & Young as extending to Ernst & Young LLP with effect from 28 June 2001. Ernst & Young LLP will be re-appointed as the company's auditor in accordance with the elective resolution passed by the Company under section 386 Companies Act 1985.

On behalf of the Board

Director

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STATEMENT OF DIRECTORS RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INFORMATICA SOFTWARE LIMITED

We have audited the company's financial statements for the year ended 31 December 2000 which comprise the Profit and Loss Account, Balance Sheet, Statement of Total Recognised Gains and Losses, and the related notes 1 to 16. These financial statements have been prepared on the basis of the accounting policies set out therein.

Respective responsibilities of directors and auditors
As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.
Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion
We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion
In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP

Registered Auditor
Reading

14 January 2002

PROFIT AND LOSS ACCOUNT
for the year ended 31 December 2000

	Notes	2000 £	1999 £
TURNOVER	3	7,221,983	2,618,314
Cost of sales		(1,770,103)	(251,853)
Gross profit		5,451,880	2,366,461
Administration costs		(5,002,169)	(2,082,032)
OPERATING PROFIT	4	449,711	284,429
Bank interest receivable		3,567	29
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		453,278	284,458
Tax on profit on ordinary activities	7	(150,192)	(26,558)
RETAINED PROFIT	12	303,086	257,900

STATEMENT OF RECOGNISED GAINS AND LOSSES

There were no recognised gains or losses other than the profit of £303,086 for the year ended 31 December 2000 (1999: £257,900).

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BALANCE SHEET
at 31 December 2000

	Notes	2000 £	1999 £
TANGIBLE FIXED ASSETS	8	437,459	51,849
CURRENT ASSETS			
Debtors	9	2,767,527	194,901
Cash at bank and in hand		1,369,197	1,018,754
		4,136,724	1,213,655
CREDITORS: amounts falling due within one year	10	(4,271,001)	(1,265,408)
NET CURRENT LIABILITIES		(134,277)	(51,753)
TOTAL ASSETS LESS CURRENT LIABILITIES		303,182	96
CAPITAL AND RESERVES			
Called up share capital	11	50,000	50,000
Profit and loss account	12	253,182	(49,904)
	12	303,182	96

Approved by the Board on 19th December 2001

Director

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NOTES TO THE FINANCIAL STATEMENTS
at 31 December 2000

1. FUNDAMENTAL ACCOUNTING CONCEPT

The financial statements have been prepared under the going concern concept because the parent company has agreed to provide adequate funds for the company to meet its liabilities as they fall due.

2. ACCOUNTING POLICIES

Accounting convention

The financial statements are prepared under the historical cost convention and are prepared in accordance with applicable accounting standards.

Cash flow statement

The company has taken advantage of the exemption of FRS1 (revised 1996) from preparing a cash flow statement being a wholly owned subsidiary undertaking of a company preparing consolidated accounts which are publicly available.

Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset over its expected useful life, as follows:

Computer equipment	over 3 years
Leasehold improvements	over the length of the remaining lease term

Deferred taxation

Deferred taxation is provided using the liability method on all timing differences which are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing difference will reverse.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

Lease commitments

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

Pensions

The company operates a defined contribution pension scheme. Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

3. TURNOVER

Turnover represents the commissions received (excluding VAT) from the holding company for the sale, distribution and maintenance of their computer software products and for software consulting and training services related to their software products.

Turnover is attributable to the one continuing principal activity of the company.

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3. TURNOVER (continued)

An analysis of turnover by geographical market is given below:

	2000 £	1999 £
United States of America	4,936,396	2,126,677
United Kingdom	2,285,587	491,637
	7,221,983	2,618,314

4. OPERATING PROFIT

	2000 £	1999 £
This is stated after charging/(crediting):		
Depreciation of owned fixed assets	102,034	35,263
Auditors' remuneration - audit	8,000	5,000
- other services	24,023	9,455
Operating lease rentals - land and buildings	180,293	80,487
Foreign exchange gain	(8,241)	-

5. DIRECTORS' EMOLUMENTS

	2000 £	1999 £
Emoluments	-	113,186
Company contributions paid to money purchase pension schemes	-	6,466
Compensation for loss of office	-	29,000
	-	148,652

	2000 No.	1999 No.
Members of money purchase pension schemes	-	1

6. STAFF COSTS

	2000 £	1999 £
Wages and salaries	3,217,529	1,007,139
Social security costs	599,692	108,688
Other pension costs	111,943	38,389
	3,929,164	1,154,216

The monthly average number of employees during the year was 51 (1999: 15).

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7. TAX ON PROFIT ON ORDINARY ACTIVITIES

	2000	*1999*
	£	£
Based on profit for the year:		
Corporation tax – current year	149,857	26,558
Prior year under provision	335	-
	150,192	26,558

8. TANGIBLE FIXED ASSETS

	Short leasehold improvements	*Computer equipment*	*Total*
		£	£
Cost			
At 31 December 1999	-	119,089	119,089
Additions	321,025	166,619	487,644
At 31 December 2000	321,025	285,708	606,733
Depreciation			
At 31 December 1999	-	67,240	67,240
Provided during the year	29,464	72,570	102,034
At 31 December 2000	29,464	139,810	169,274
Net book value			
At 31 December 2000	291,561	145,898	437,459
At 31 December 1999	-	51,849	51,849

9. DEBTORS

	2000	*1999*
	£	£
Trade debtors	705,099	168,361
Prepayments	350,146	26,540
Amounts due from holding company and fellow subsidiary	1,712,282	-
	2,767,527	194,901

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10. CREDITORS: amounts falling due within one year

	2000 £	1999 £
Trade creditors	557,274	314,314
Other taxes and social security costs	765,055	230,336
Amounts due to holding company and fellow subsidiaries	2,494,384	511,851
Corporation tax	101,590	26,558
Accruals and deferred income	352,698	182,349
	4,271,001	1,265,408

11. CALLED UP SHARE CAPITAL

	Authorised		Issued and fully paid	
	2000 No.	1999 No.	2000 £	1999 £
Ordinary shares of £1 each	100,000	100,000	50,000	50,000

12. RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENTS ON RESERVES

	Share capital £	Profit and loss account £	Total shareholders' funds £
At 1 January 1999	50,000	(307,804)	(257,804)
Retained profit for the year	-	257,900	257,900
At 31 December 1999	50,000	(49,904)	96
Retained profit for the year	-	303,086	303,086
At 31 December 2000	50,000	253,182	303,182

13. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation provided in the accounts and the amounts not provided are as follows:

	Provided		Not provided	
	2000 £	1999 £	2000 £	1999 £
Capital allowances in advance of depreciation	-	-	(14,255)	(5,490)
Other timing differences	-	-	-	(18,911)
	-	-	(14,255)	(24,401)

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14. OTHER FINANCIAL COMMITMENTS

At 31 December 2000 the company had annual commitments under non-cancellable operating leases as set out below:

	Land and Buildings	
	2000	*1999*
	£	£
Operating leases which expire:		
Within one year	-	-
Within two to five years	280,500	-

15. RELATED PARTIES

The company's ultimate parent undertaking, controlling party and parent undertaking of the only group of undertakings for which group financial statements are drawn up and of which the company is a member, is Informatica Corporation which is incorporated in Delaware, United States of America.

Under the provisions of FRS8, the company is exempt from the requirement to disclose transactions with other Informatica Corporation group companies on the grounds that it is a wholly owned subsidiary and the financial statements are publicly available. Copies of the consolidated financial statements of Informatica Corporation may be obtained from Informatica Corporation, 3250 West Bayshore Road, Palo Alto, California 94303, USA.

There are no other transactions which require disclosure under FRS8.

16. PENSION COMMITMENTS

The company operates a defined contributions scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. There were no unpaid contributions outstanding at the year end.

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